EXCLUSIVE WEBINAR CAMPAIGN SERVICE

Extend your reach and build your brand awareness with us







WHY A WEBINAR CAMPAIGN?



Deliver Your Value More Simply

- Webinars help you break through geographical barriers and reach intended audience worldwide.
- You can keep your audience engaged for hours, during which the audience can ask questions and get real-time reply.

Touch Your Audience More Accurately

- Multiple dissemination channels can be developed to build more connection with prospective clients.
- Industry experts, prospective clients, partners, vendors can be attracted.

Generate New Promising Leads

- Industry professionals are keen to discuss and share pertinent issues.
- Webinars give opportunity to help intended audience understand why you are valuable.

Position Yourself As An Expert

- Content is king. The content you deliver can set you as an expert, show your capability and
- boost brand awareness.

Frequent webinars can enhance your industry status, maintain your professional image and nurture quality leads.

Diversify Your Communication

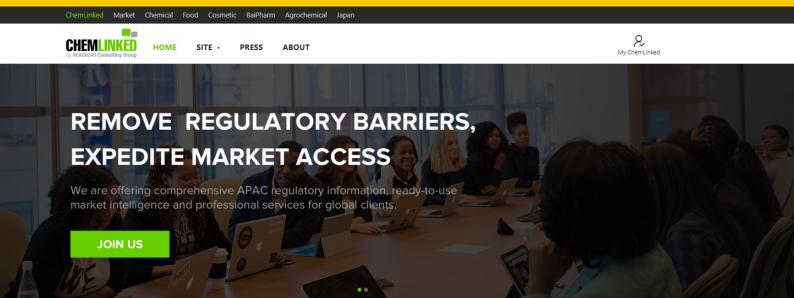
- Your presentation and real-time narration can help your audience quickly establish a good impression.
- Multiple functions can combine in a webinar, thus help you present your topics, business
 introduction, case analysis more smoothly and vividly.

Extend Your Audience Engagement

- With recording function, the viewers know that they can come back at any time if they miss anything.
- Webinar information and recordings permanently. New audience that find your webinars can generate new business opportunities.



WHY COOPERATE WITH CHEMLINKED?



OUR SERVICES



Information

With specialized industry expertise, we offer the most recent regulatory and industry updates in China and other Asia areas that offer a quick heads-up for busy professionals.



Knowledge

In-depth regulatory analysis, market insights and reports to provide full knowledge of regulatory framework. Interpretations from partners and government officials.



Databases

A key place for searching for ingredients, regulations, standards and technical documents that also issue alert when the regulation gets undated.

B-end Online Experts

- Established in 2012, experiencing 9 years of development and industry change
- Platform functions, user interaction and interface design always keep pace with the times
- Mainly focus on market dynamics and compliance changes in the Asia-Pacific market, 7 portals: market, chemical, food, cosmetic, BaiPharm, agrochemical, Japan.

50K+ Membership

- 50,000+ B-end registered users, with 250,000+ monthly website page views and averagely 200-300 attendees per webinar.
- Users coming from diverse fields, including foods and food contact materials, cosmetics, medical products, chemicals, agrochemicals, etc.
- Realize precise positioning of users, conduct accurate peer-to-peer content promotion, and avoid brainless marketing, or overexpose

All-Round Brand Promotion to Maximize Visibility and Exposure

- Providing brand promotions before, during and after the event, to ensure brand exposure and engagement
- Diverse promotion channels, including website, social media, e-mail, supporting media, etc. to help boost brand awareness
- Wide coverage: ChemLinked's global partners participate in publicity and promotion, covering multiple industries



Strong Background of Our Content Team

- A team of experts from five major industries assists in constructing, designing and presenting the webinar content.
- All graduated from well-known universities and mainly possess a master's degree, providing language support *in Chinese, English, Japanese, Korean*, and many other languages.
- With the professional compliance consulting background of Reach24H, ChemLinked has experts to review the language and expression of your scripts and slides, to ensure everything compliant with laws and regulations.

Collaborative Output to Achieve 1+1>2

- Combine your webinar with relevant news, policy analysis, industry reports and other existing website contents for promotion to achieve combined publicity and increased attractiveness.
- Support Q&A in the conference, understand participants' degree of involvement and psychological activities in real time, and carry out fun interactions timely.

Excellent International Relations and Reputation

- Reach24H and ChemLinked have established long-term and close cooperative relations with multinational embassies and consulates, business associations, research institutions, etc.
- Receive constant praise from Chinese and overseas brand owners, compliance experts, consulting companies and other industry-related followers.





All-round promotion before, during and after the event, to maximize your brand visibility and exposure.



PRE-EVENT

- Social Media Promotion
 (LinkedIn, Twitter, Wechat Official Account etc.)
- E-mail Mass Mailing
- Website Promotion (banners, pop-ups etc.)
- Dedicated Advertorial Press Release
- SEO Optimization
- Exposure on External Media Channels
- Content Review and Language Support
- Webinar Rehearsal

DURING THE EVENT

- Presentation (40-60 minutes)
- Powerful Conference System Support
- Host's Opening and Assistance





POST EVENT

POST EVENT

- Continuous Promotion for Additional Exposure and Leads
- Feedback and Follow-up
- · Output the Participation Report in Time





Mainstream Social Media Promotion



• Official Account Promotion:

ChemLinked's official LinkedIn account has 2000+ followers and has established close connections with a large number of professionals and communities in the industry.

• LinkedIn Posts and Group Promotion:

Before the webinar, we will post *at least two posts* to promote your webinar or products, share the webinar information in more than ten professional LinkedIn groups to reach more whoever is interested.

• Expert Personal Promotion:

ChemLinked internal and external experts will forward the posts to their accounts. Their existing connections on LinkedIn will help invite more industry peers and loyal followers to participate.





Our Twitter account will post *at least 2 tweets* about your activities or products, and will promptly interact with our followers to answer their questions and invite them to join your webinar.



Other social media platforms

In addition to LinkedIn and Twitter that expose to main professionals, according to your needs, we can further expand the publicity through other social media channels such as the WeChat official account, Facebook, YouTube, etc.



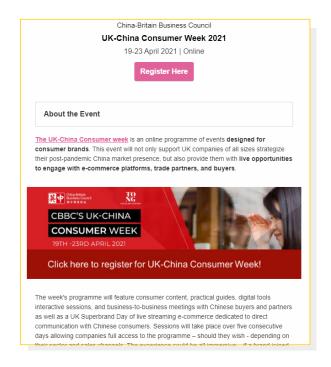
PRE-EVENT PRE-EVENT

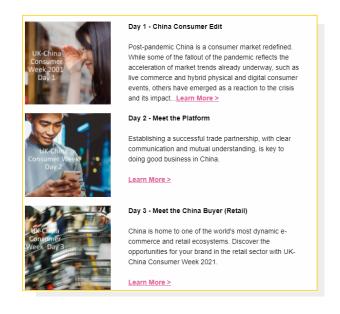
Mass Mailing, Exclusive Customization for Your Content

Based on your target customer profile, such as position, country, industry, etc., we will select the most matching customer group from ChemLinked's user database (50,000+ B-end registered users). This will enable your webinar to reach a group of potential customers with the most accuracy, get as many registrations as possible, and increase the effective participation of the webinar.

We will customize the e-mail contents and conduct at least 2 mass e-mails for you.

By tracking and evaluating the effect of the first mailing, we will continuously revise the email content, such as *the title, keywords, content, length, link, button's location, picture, visual design, etc.*, to optimize the layout of the email, to make your webinar get the highest possible registration rates.





Example:

E-mail blast for CBBC workshop

PRE-EVENT PRE-EVENT

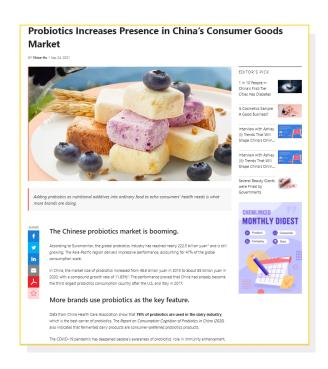
Website Promotion

Your webinar will enjoy the maximum exposure on ChemLinked's product display page that catches ChemLinked visitors' first sight. We will place your business information/product introduction on the most clicked interface and promote your company's webinar in hot spots such as the homepage, carousel advertisement position, page header, pop-up window, etc.



Dedicated Advertorial and Press Release

Equipped with nearly ten years of practical experience in To B-side copywriting, our content team experts will tailor-make professional and creative advertisement solutions based on your circumstances, increasing your brand influence to the maximum extend through attractive descriptions and provocative content.



PRE-EVENT PRE-EVENT

SEO optimization

By analyzing overseas search habits and optimizing the search keywords for search engines such as Google and Bing, our SEO experts and content team will implement the best SEO operation strategy to obtain the greatest investment promotion effect on organic search traffic.

Search Q

Cooperative exposure on external media channels

External media resources we accumulated for years allow us to search, locate and match the fittest ones for your product. We will jointly publish articles and forward them on different websites to facilitate promotion.



PRE-EVENT PRE-EVENT

Content review and language support

ChemLinked's consumer product technical team, English editoral team, business and operation team will review the webinar's Chinese and English scripts and slides together, providing revision suggestions to make your professional webinar easier to understand.



Webinar rehearsal

We will schedule a training with your speaker(s) one week before the webinar on a one-to-one basis by our senior webinar lecturer to make sure your team understand the operation method of the webinar software. We will also arrange an online or offline rehearsal to ensure a smooth presentation.



DURING THE EVENT



Supported by Powerful Conference System _

High-definition video and stable sound quality; Capable to accommodate up to 1,000 people online at the same time;

Allow diverse forms of activities, including real-time chat interaction, voting, etc.

Host's Opening and Assistance

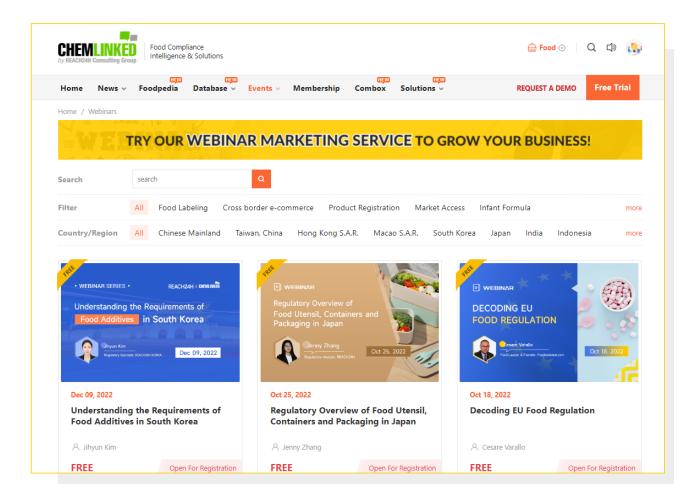
A host with rich webinar experiences will be engaged in every webinar. Apart from giving the opening, hosting the Q&A interaction, the host is also responsible for network testing by playing your company's promotional video at the beginning. The host will provide assistance throughout the whole process online, and solve possible emergencies in time.



POST EVENT

Continuous Promotion for Additional Exposure and Leads

All the webinar materials including *slides and video recordings* will be uploaded on ChemLinked's website under "Webinar" column. Viewers can access your recording at any time.



POST EVENT

Feedback and Follow-up

We will inform the registered audience and attendees when all the webinar materials are ready and uploaded on the website.

We will follow up with audience via questionnaire, phone calls and emails to enhance the connection between the audience and your brand, and serve as a bridge if the audience have any queries.

We can help facilitate and coordinate the cooperation between your company and prospective clients.

Hello,

I am a representative of our company TSC. Our products are manufactured in the USA. We are inquiring about the Responsible Person services and all requirements that are needed to sell our products in China. Are you able to provide us with a list of everything needed and a price quote for the services?

Hi there,



Thank you for the insights provided during the webinar – "Market access to Thailand: All You Have to Know on Dietary Supplements Regulation".

Going forward with ASEAN Harmonization on Health Supplements, does Thai FDA align with the ASEAN General Principles For Establishing Maximum Levels Of Vitamins And Minerals In Health Supplements?

Appreciate if the presenter is able to share some insights if TH FDA considers the maximum levels as stipulated in the ASEAN guidelines when it comes to Dietary Supplements. Also please help provide a quotation about dietary supplements registration for Thailand market.

Thank you.

POST EVENT

Offer You a Webinar Participation Report



Offer you a webinar participation report.

We will provide a comprehensive post-webinar report for you, containing the detailed schedule of your webinar's promotion process, the outcomes and results of all dissemination channels and the attendee list including attendee's name, company, job position, contact information and questions.

This report has a great chance to generate high business value for your company conotinously.

CASE STUDY





Background

Tilleke& Gibbins, a well-known law firm in Asia Pacific Region, has acquired a deeply exposure on ChemLinked's media channels through cooperating 3 webinars with ChemLinked.

The way of promotion

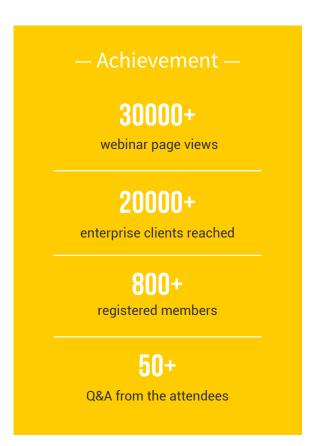
- Two weeks before the webinar

 Warm-up activity by mass mailing.
- One day before the webinar

 Countdown reminder to increase audiences' sense of urgency for registration.
- The compelling visual advertisements (rolling banner, pop-up windows etc.) can emphasize the highlight of the firm's specialized service, which directly meet customers' needs of professional service.
- The advertisements on social media (such as LinkedIn, Wechat Official Account, Twitter etc.) can provide you multi-dimensional integrated marketing and achieve deep exposure as well as fast and effective spread.

Customer's Marketing Objective

Attract the global enterprises by presenting its' specialized service via the webinars.



Background

Taeltech, a Chinese leading domestic software supplier, has launched a new product, which can help the brand owner to analyze the persona of their competitors precisely.

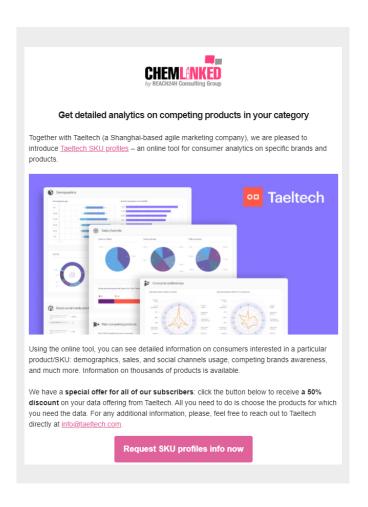
Customer's Marketing Objective

Promoting the new software service to the brand owner and industry insiders.

- Achievement — 38,000+ mass mailing opened 200+ quotation inquiry 10%+ conversion rate

The way of promotion

- Package the software service into a delicate mass email and send it to 10,000+ targeted B-side users in the consumable industry, by this way the information delivered can directly meet customers' needs of professional service.
- Advertising on diverse communication channels, including website, social media, e-mail, supporting media agencies and other channels available to help boost the brand.



Background |

Synlait, a well-known dairy food processor & manufacturer in Newzealand, was looking for a R&D supervisor from Australia or New Zealand.

Customer's Marketing Objective

The candidate with rich R&D experience in dairy product industry.

The way of promotion

- Package the position requirements into a delicate mass email and send to 5000+ targeted customer in dairy product industry from Australia and
- New Zealand.
 Select the matched candidate from LinkedIn and do precision marketing by one-to-one promotion.



Come and utilise your dairy knowledge and expertise at Synlait!

Based in New Zealand, Synlait is the 21st Century Milk Nutrition Company, shifting perceptions of sustainable dairy, people and planet. We're driving value through new thinking and a new attitude.

Synlait is a vibrant organisation focused on sustainability whilst developing the world's most innovative and advanced research and technology of dairy-based infant nutrition products.

We now have roles available requiring infant nutrition knowledge, new dairy product development, UHT and beverage specialities amongst others. If your career is ready for the next challenge, then a job at Synlait is for you!

We want you to be part of our success, of our growth and our development as Synlait continues to build their positive name and reputation within the global dairy community.

Explore More

15+ Positions Available

Achievement

50,00+

mass malling opened

300+

inquiries from potential candidates

Help to target the objectives precisely.

Understand Your Needs

We will provide one-on-one service to help you better understand our webinar campaign service and develop a promotion plan.

Design Artworks for Multi-scenario Publicity

Our designer will make a series of webinar promotional artworks after the webinar topic and speakers are confirmed. The promotional materials are consist of posters, banners, pop-ups, etc.

Launch the Webinar and Execute Advertising Through Multiple Channels

Adjust the strategy flexibly according to the advertising effect and regularly report to you.

Final Report

We will provide a final report containing all information on the execution of the project: the detailed schedule of your webinar's promotion process, the outcomes of all dissemination channels, and the attendee list including attendee's name, company, job position, contact information and questions.

COOPERATION PROCESS

Plan and Review your Webinar Content

We will organize a topic selection meeting to help you better set up the webinar content framework. Our editorial team will also assist you in revising and proofreading the webinar promotion materials.

Determine Promotion Schedule, Platforms, and Target Audience

- Determine the promotion process and schedule.
- Screen the target audience from ChemLinked user database according to their profile.
- Determine the proper social media platform for exposure.

Assistance Before the Event

Providing editorial suggestions for the content and language expression of your script and slides, and arrange a rehearsal before the event

REACH24H

WWW.REACH24H.COM

Founded in 2009, REACH24H is a Consulting Company specialized in providing one-stop global market access services to companies in the field of industrial chemicals, agrochemicals, cosmetics, food and food contact materials.

By creating a 24-hour global consulting service network and a technical expert team, REACH24H helps enterprises with their high-quality products take an initiative to trade, improving their understanding of technical barriers and assisting international trade departments and businesses to move from passive to active in the global market. To date, REACH24H has helped nearly 9,000 companies worldwide overcome technical trade barriers to smoothly navigate the global market.



WWW.CHEMLINKED.COM

ChemLinked, launched by REACH24H Consulting Group, is a leading provider of Asia-Pacific regulatory information and market intelligence across chemical, food, cosmetic and agrochemical industries.

Over the years of constantly growing, ChemLinked has received high praise and now has 50,000+ registered members and 40,000+ newsletter recipients from more than 100 countries.

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